



LEON GAN HAN CHEN

PARTNER

Leon's areas of practice encompass real estate, corporate, commercial, and mergers & acquisitions. He is recognised as a key lawyer in Real Estate and Construction by The Legal 500, Asia Pacific 2023 edition, and is experienced in handling variety of real estate transactions such as land acquisitions, joint ventures, distressed assets, rental or lease schemes, special development areas, strata management, and extends to advising financial institutions on real estate related financing.


Leon's experience with corporate and commercial matters extends to representing and advising clients on mergers & acquisitions, due diligence, corporate and commercial advisory in trade and technology industry.


EXPERIENCE

Mergers & Acquisitions, Corporate and Commercial

- Advised a Malaysian public listed company on its acquisition of 80% stake in a licensed e-wallet company.
- Advised a Malaysian public listed company on its acquisition of 51% stake in a Company operating an online overseas e-commerce (China) procurement service platform.
- Advised a Malaysian public listed company on its proposed acquisition of 25% stake in a digital payment solutions and software company in Malaysia, Singapore, India and Thailand.
- Advised a Malaysian public listed company on its acquisition of 70% stake in a B2B2C online and mobile digital payment solutions company.
- Advised a Malaysian public listed company on its acquisition of 100% stake in a payment solutions software sale and maintenance company.
- Advised a Malaysian public listed company on its acquisition of 51% stake in a property technology company providing digitally managed property dealings and information.
- Advised a Malaysian public listed company on its acquisition of 51% stake in a ticketing software and solution company.
- Advised a Malaysian public listed company on its proposed acquisition of 30% stake in a hospitality software and technology solutions developer and provider company.
- Advised a Malaysian public listed company on its proposed acquisition of a licensed money changer and remittance company in Malaysia.
- Advised a Malaysian public listed company on its merchant acquiring activities in Malaysia in relation to its procurement of license from a global second largest payment processing corporation.
- Advised a Malaysian public listed company forming part of a consortium with a Malaysian state government entity in its bid for a digital bank license with the Bank Negara Malaysia.

CONTACT

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 leon.ganhc@hhq.com.my

PRACTICE AREAS

- Real Estate
- Banking & Finance
- Corporate/M&A
- Technology, Media & Telecommunications

QUALIFICATIONS

- Advocate and Solicitor, High Court of Malaya (2012)
- Bachelor of Laws (Honours), Multimedia University (2011)

LANGUAGES

- English, Malay, Chinese




Real Estate


- Advised a Malaysian fast moving consumer goods manufacturer and distributor company on their proposed built-to-suit lease of a warehouse and distribution hub with an Australian snack food producer.
- Advised a Malaysian public listed financial institution on its innovative home ownership financial product based on the Islamic concept of Ijarah.
- Advised real estate developers, financial institutions, and state authorities in relation to private lease scheme in a special development region of Medini, Iskandar, Johore.
- Advised a Malaysian real estate developer on its acquisition of a company in distress together with its assets comprising of a mixed development of retail mall and residences.
- Advised a Malaysian company on its disposal of a hotel in Bukit Bintang, Kuala Lumpur.
- Advised a Singapore public listed company on the legal aspects of its real estate development undertaken by its Malaysian subsidiary company.
- Advised a Malaysian company on its proposed acquisition of a shopping mall at a total consideration of RM350m located in Kuala Lumpur, Malaysia.
- Advised a Malaysian company on its proposed acquisition of a distressed, under-construction mixed development comprising of a retail mall and residential towers for a total consideration of RM180m.
- Advised a Malaysian private investor on its acquisition of 60% stake in multiple real estate development projects through a special purpose vehicle at the total consideration of RM223m in Kota Kinabalu, Sabah, Malaysia.
- Advised a Malaysian public listed company on the cost sharing, management and stake holding of a joint sewerage infrastructure construction.
- Advised real estate developers, owners and managers on strata management laws and regulations.

Technology, Multimedia, Telecommunications

- Advised a Malaysian public listed company on the development, licensing and sale of a tokenisation service solution for e-commerce transactions' payment with Malaysia's shared payments network infrastructure company.
- Advised a Malaysian public listed company on its customer acquiring services agreement with an end-to-end digital financial services platform company offering micro-financing solutions such as working capital financing, invoice financing and supply chain financing.
- Advised a Malaysian public listed company on the licensing of a proprietary card payment processing software with adaptive issuer risk-based authentication for implementation in various financial institutions in Malaysia.
- Advised a Malaysian public listed company on its acquisition of 25% stake in a Bank Negara Malaysia licensed digital insurance platform, management and consultancy company.
- Advised a Malaysian public listed company on its agreement for the development of an online platform for duty free e-commerce across all Malaysian airports.

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- Advised a Malaysian public listed company on its acquisition of 40% stake in an artificial intelligence software development company.
- Advised a Malaysian public listed company on its proposed acquisition of 51% stake in a mobile electronic ride hailing company.
- Advised a Malaysian public listed company on its proposed software module development, enhancement, and integration into a mobile application with contact tracing for COVID-19 management in Malaysia.
- Advised a Malaysian company on its acquisition of telecommunication towers and subsequent sale of shares to a Malaysian public listed company.
- Advised a Malaysian public listed company on its licensed digital money lending business.
- Advised a Malaysian public listed company on its proposed acquisition of 51% stake in a company operating a digital investment product platform with capital market licenses from the Securities Commission of Malaysia.
- Advised a Malaysian company on its investment in a Hong Kong film starring Louis Koo.
- Advised a Malaysian private investor on its investment in a local Malaysian film.

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MEMBERSHIPS

- Committee Member, Bar Council Future in Technology Committee (2018 – present)
- Deputy Chair, Kuala Lumpur Bar IT Committee 2019/2020